Eastern Shore Real Estate POSTINGS

A new monthly real estate advertising publication

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June 2021

For more information about these listings, see the Long & Foster Real Estate ad on Page 5

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757-894-0910

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757-607-6873

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Paulette MacPartland
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Lisa Rippon
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Stella Rohde
757-710-2025

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757-710-0914

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757-710-2060

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757-710-5249

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$849,000

Lot 14 Tickitank Way, Machipongo
$350,000

219 Mason Ave, Cape Charles
$699,000

225 Mason Ave, Cape Charles
$749,000

300 Mason Ave 3B, Cape Charles
$285,000

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OWNER-BROKER
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Cape Charles Realty

Howard Hanna
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REALTOR®
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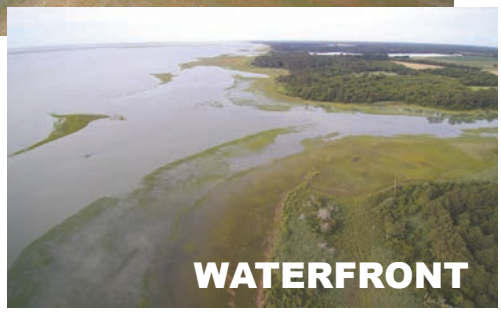
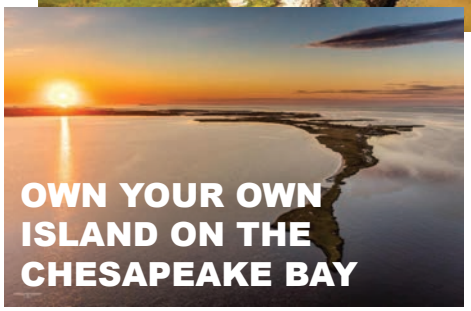
PRISTINE, SECLUDED HUNTING & FISHING

$1,200,000
113 acre
Seaside farm





$649,000
585 acres
One-story cabin

Dave Mitchell
757-710-8852
Dave@reachwaterfront.com

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Custom home in gated community offered well below current cost to build. Superior craftsmanship evident in this 4978 sq. ft. attractive home with 1st and 2nd floor master suites. Call for all the details!

CHINCOTEAGUE ISLAND
This 3BR/3.5BA plus large bonus room Farmhouse-style home is sure to WOW you! Situated on a 3/4 acre lot in the heart of the island, it boasts a grand 2 story foyer, 16 x 28 great room w/exposed beams! Call us for all the details! $840,000

CAPTAINS COVE
WOW, WOW, WOW... A low maintenance, gorgeous,waterfront home is exactly what everyone is looking for. $309,000

CAPTAINS COVE
Contemporary 3BR waterfront home with picture postcard views of Chincoteague Bay. Many upgrades including chair lift to 2nd level, plenty of storage for toys and beautiful decks! $375,000

PARKSLEY
You must see this adorable 2 br cottage on a beautiful 1/4 Ac. lot AND close to a park! $123,900

ONANCOCK
Waterfront Paradise! You'll absolutely love this charming 4BR/3BA ranch style home situated on 1.12 waterfront acres in Onancock. Pier, dock, boat house & large screened porch overlooking the water! $1,190,000

HISTORIC CAPE CHARLES
Completely renovated in 2005, you'll find spacious rooms beaming with natural light. The 3BR/2.5BA home has a great floor plan & new back deck. Perfect for entertaining at the beach. Just blocks to the public beach. $650,000

QUINBY
Spectacular waterfront home on the Machipongo River features a fantastic home with pier & dock and 3 additional building lots comprising a total of 6.4 waterfront Acres. $599,900

Patty Woodhurst
757.336.5100

Ace Seybolt
757.336.5100

Meghan Clarkson
757.894.0798

Shaun Sterling
757.854.8171

Lea Asen
848.667.6799

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The McGoldrick Team
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4 Br/ 2 Ba Wachapreague
Jeremy Ware 908-328-8634
jeremy@mason-davis.com

#52939 1448 Stockton Ave.
3 Br/ 2 Ba Greenbackville
Schuyler Hurlbut 757-710-9576
schuylevv@copper.net

#52943 32020 Lankford Hwy.
4 Br/ 1.5 Ba Keller
Cathy Salamone 631-838-5920
salamonecathy@gmail.com

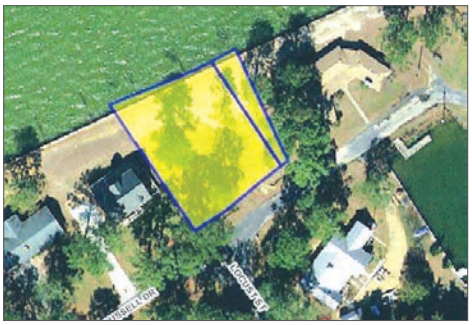
#52953 5151 Cooley's Ln.
3 Br/ 2.5 Ba Jamesville Exmore
Leslie Lewis 757-709-8271
Jane Bulette 757-710-0319

#53239 21545 Lankford Hwy.
2 Br/ 2Ba Parksley
Tammy Mason 757-710-2295
tammyvmason@gmail.com

#53765 2228 Broadview Ln.
3 Br/ 3 Ba Exmore
Jane Bulette 757-710-0319
jbulette@mason-davis.com

#53556 22 King St.
3 Br/ 2 Ba Onancock
Jane Bulette 757-710-0319
jbulette@mason-davis.com

#53618 12294 Wilsonia Drv.
3 Br/ 2 Ba Wilsonia Machipongo
George Schoolfield 757-710-1871
schoolfieldgm@gmail.com



#47002 Russell Drv.
+/- 0.36 Acrs East Point Onancock
Bunny Mclean 757-710-5952
Ian Mclean 757-693-2001

Let Our Family Show Your Family The Way Home!

Andy Mason
757-710-8497

Cathy Salamone
631-838-5920

Cindy Nicolls
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George Schoolfield
757-710-1871

Ian Mclean
757-693-2001

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757-710-0319

Jeremy Ware
908-328-8634

Nancy James
757-710-3089

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757-710-9576

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757-710-1284

Tammy Hopkins
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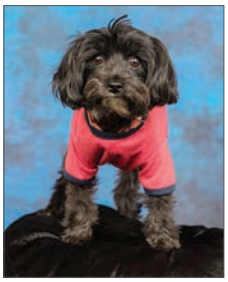

Tilly Mason
757-787-1010

Christopher Blane Sample
757-787-1010

Maureen Mackay
757-709-8590

Jessica Bernard
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Susan Hill
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The "Amazing" Seller's Market of 2021

By Sharon Lukens,
Executive Director
Eastern Shore Association of REALTORS®

Eastern Shore ASSOCIATION OF REALTORS®

Sharon Lukens

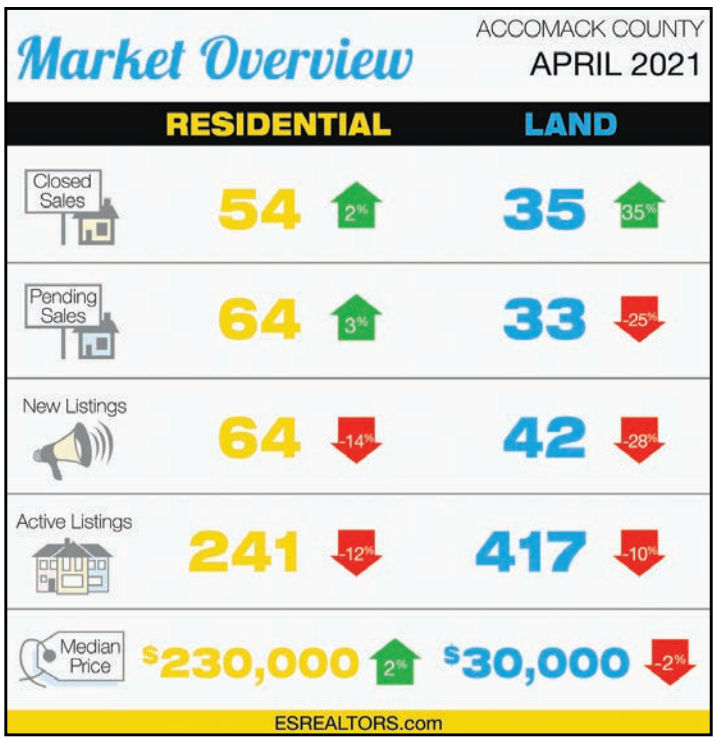
In a recent presentation, Lawrence Yun, the Chief Economist of the National Association of REALTORS® called the current housing market "amazing." The statistics of the market show, and overall sentiment in the industry is that home prices and mortgage rates are too good to give up, and the seller's market is still in full swing.

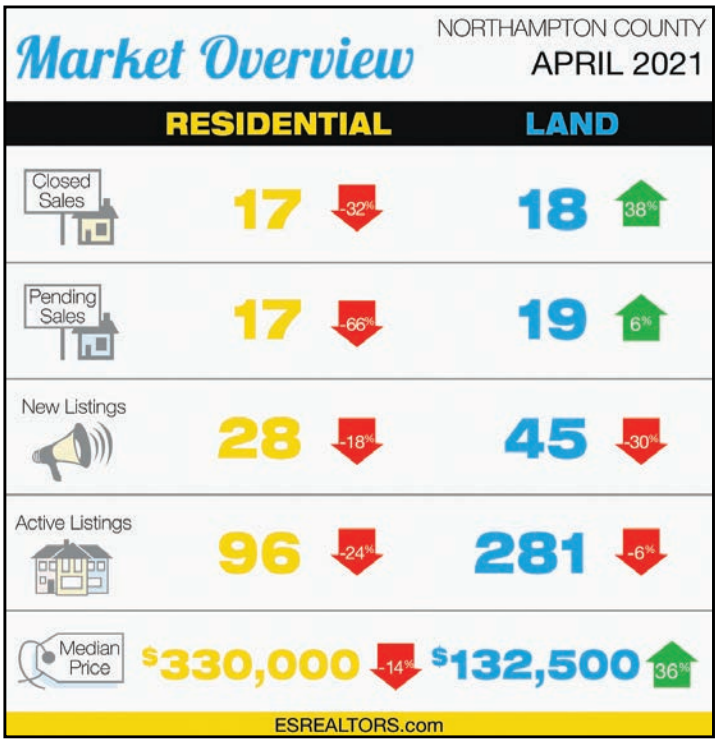
In the first quarter of 2021, the pace of economic growth both in Virginia and the Eastern Shore has slowed somewhat. However, consumer spending and job growth likely will accelerate this spring. While mortgage rates ticked up slightly in the first quarter of 2021, it is likely that rates will stabilize and remain low for the rest of 2021. These signs all support continued home buying.

In April, in Accomack and Northampton counties here on the Eastern Shore of Virginia, new listings in a month dropped for the first time this year, and pending sales and closed sales dropped to single digit or negative percentages since March. Despite this slight loss of momentum in April, months of inventory in residential sales continues its three-year-long slide (a trend that is occurring in many housing markets around the state). Accomack County has four months of inventory, compared to nine a year ago. Northampton has four compared to 10 this time last year.

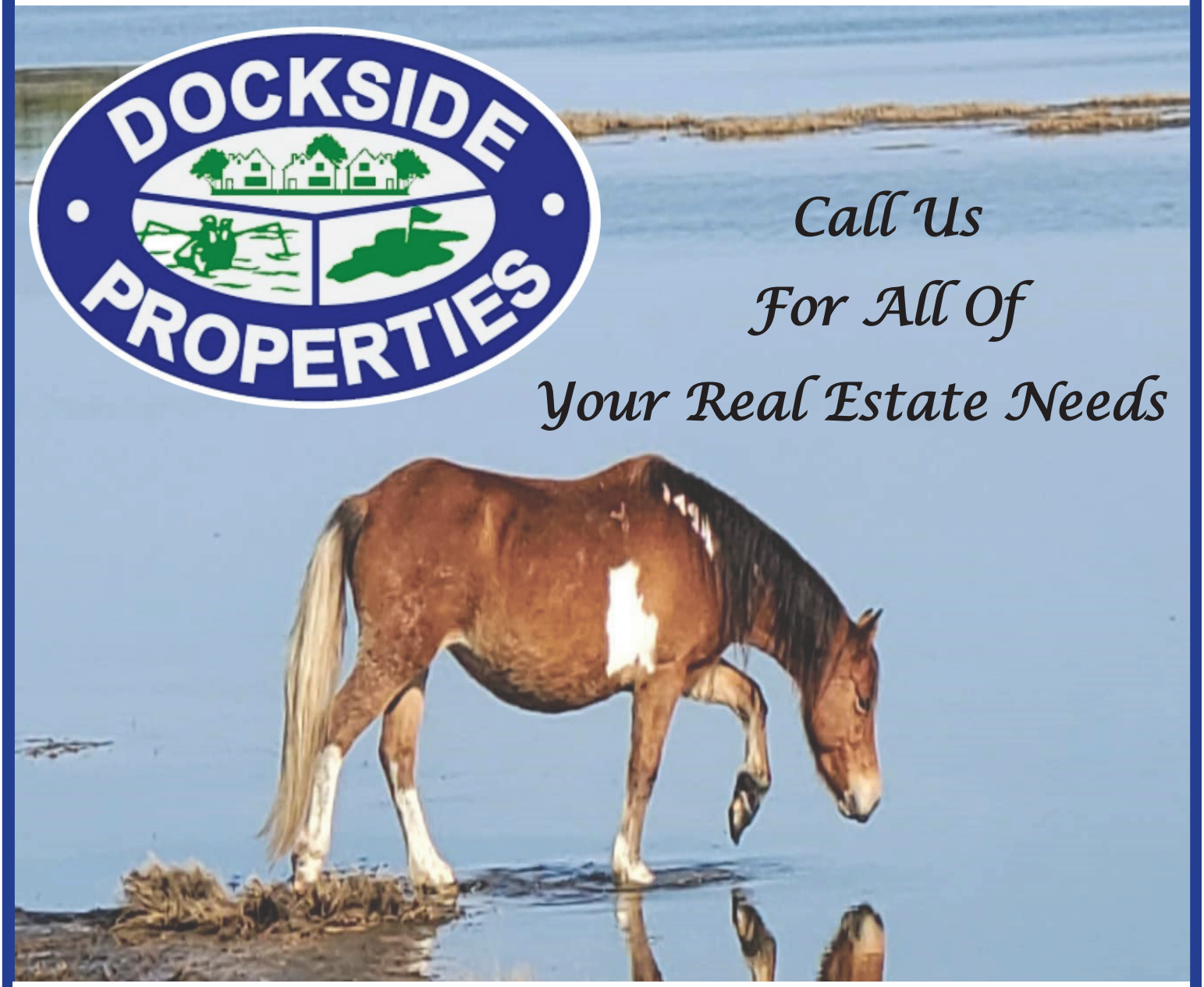
With months of inventory at four or less, it's considered a "seller's market" and sellers have gained asking power.

Record low inventory is leading to short days on market (DOM) and multiple offers. So if you ever considered selling your home here on the Eastern Shore, now could be the time to get a great offer and a quick closing. Contact a local REALTOR® to help you do it right.





Your Local Boutique Real Estate Company



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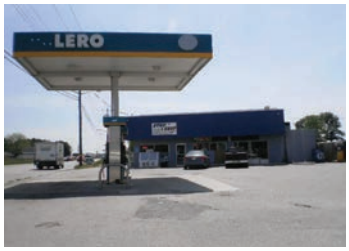
4 bedrooms 2.5 bath
Built in 1903

$124,900 QUINBY
3.68 acres
Machipongo River

$69,900 ONANCOCK
2 bedroom 1 bath
Built in 1930

$49,500 PAINTER
10.5 cleared acres
3 parcels!

Susan Beasley



$175,000 PAINTER
1232 square feet
Located on Rt. 13

$39,900 PARKSLEY
1.68 wooded acres
Near Wallops Flight Facility

$39,900 PARKSLEY
2.21 acres
Near Wallops Flight Facility

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